

New Centralized "CCR" System Streamlines Federal Contractor Registration Process

Central Contractor Registration (CCR) is the federal government's repository of pertinent data common to all contractors. CCR is the single place for contractors to register when conducting business with the federal government.

For contractors who deal with the federal government, the benefits of CCR are 1) one-time registration with the federal government with annual renewals and 2) expedited contract awards and

payments by electronically exchanging contractor specific data with procurement, finance, and other automated information systems (AIS) (e.g., logistics, transportation, medical), 3) reduced duplicative data entry which creates opportunities for errors and inconsistent information. CCR is the first step towards executing the government's goal of presenting a single face to industry.

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Clinton, Peña Sign Memorandum on \$400 Million Federal Loan for Alameda Corridor Project

Project Forecasted to Create Jobs, Build Trade Links to Pacific Rim

On January 17 President Clinton joined Transportation Secretary Federico Peña, Los Angeles Mayor Richard J. Riordan and Long Beach Mayor Beverly O'Neill as they signed the Memorandum-of-Understanding on the \$400 million federal loan for the Alameda Corridor Project, a \$1.9 billion Los Angeles-to-San Pedro Bay intermodal transportation system.

"This agreement enables us to move forward on a project that is vital both to southern California and to our nation's economy," President Clinton said. "The Alameda Corridor project will create jobs while building stronger trade links to the Pacific Rim, boosting our economy, improving the quality of life for our citizens, and pre-

serving the region's environment."

"We have cut through the red tape to eliminate railroad-highway crossings, to remove congestion from the highways and to make the ports more efficient and productive," said Secretary Peña. "These ports are the gateway for products from the United States to Asia. They already are the busiest ports in the United States and in the next 25 years, business will triple, bringing with it hundreds of thousands of jobs."

"This is a banner day for Los Angeles, for Long Beach and for the nation," Mayor Riordan said. The Alameda Corridor is the heart of our region's economic health for the 21st century. It will mean tens of thousands of qual-

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President Clinton Swears In Rodney Slater as Thirteenth Secretary of Transportation

On February 14 Federal Highway Administrator Rodney E. Slater was sworn in as the thirteenth U.S. Secretary of Transportation in a private ceremony with President Clinton in the Oval Office.

Slater, an Arkansas native who has been Federal Highway Administrator since 1993, was confirmed by the U.S. Senate by a vote of 98-0 on February 6. His nomination received the unanimous support of the Senate Commerce Committee February 5.

President Clinton nominated Slater to be Secretary of Transportation December 20, stating, "He is the right person to help us meet the many transportation needs and challenges we face as we enter the 21st century."

Departing Secretary Federico Peña said, "I leave my current position knowing that my successor, Rodney Slater, will build and expand on the progress that he helped to achieve."

Peña, President Clinton's nominee to be Secretary of Energy, will continue temporarily at the Department of Transportation as a transition advisor.

**Inside:
Important
Reader Survey**

Central Contractor Registration Continued from page 1

The process involves more than a contractor providing the government its name, address and telephone number. CCR builds a complete profile for each contractor—including company contacts, financial information, payment preferences, Standard Industrial Codes (SIC), geographical preferences, type of business, products and/or services provided, and will eventually link to “past performance” information on the contractor’s fulfilled obligations under previous contracts. CCR is less than a year old and has approximately 5000 active registrants as of January 1997. An interface to CCR via the World Wide Web became available on October 1, 1996.

Each federal agency has automated information systems (AISs) which require information from CCR. Also, prime contractors will be able to query CCR for assistance in developing subcontracting plans.

A sample of required contractor information:

- Company name
- Address
- Points of Contact (name, phone, fax, e-mail)
- Certifier

- Electronic data interchange
- Financial
- Contractor Identification Numbers
- Data Universal Numbering System (DUNS) (issued free of charge by Dun & Bradstreet)
- Commercial & Government Entity (CAGE) Code (issued by Defense Logistics Service Center)
- Taxpayer Identification Number (TIN), if U.S. contractor
- Type of business, products or services
- Geographical performance preferences
- Electronic payment information
- Electronic data interchange and capabilities

Contractors may apply for registration using the Web or an Electronic Data Interchange (EDI) transaction via a value added network (VAN). A direct Telnet/Dial-up capability is also available by contacting the Defense Logistics Service Center home page or the Electronic Commerce Information Center (ECIC). Contact information may be found at <http://www.acq.osd.mil/ec> or by calling either 1-800-334-3414 or 1-703-696-

0411 from 8am - 8pm Monday through Friday Eastern Standard Time.

The Defense Logistics Services Center (DLSC) has become the Customer Service Office (CSO) for CCR. CSO technicians are available from 7:00 am - 4:30 pm Eastern Standard Time. Contractors can always send inquiries via electronic mail or fax anytime.

CSO technicians can help locate a contractor or source in CCR, assist in obtaining access, or give you step by step instructions over the phone to connect your disc drive units to your PC for CD-ROM products. Direct all questions, problems, comments, or inquiries to the CSO technician who will get you the information you need.

Customer Service Office
Defense Logistics Services Center
74 Washington Ave. N
Battle Creek, MI 49017-3084

DSN: 932-4725
Commercial/FTS: (616) 961-4725
Commercial FAX: (616) 961-5305
DSN FAX: 932-5305
E-mail: dlsc-cso@dlsc.dla.mil
WWW site: <http://www.dlsc.dla.mil>

Small Business Statistics: Job Creation

HOW DID SMALL BUSINESSES FARE IN FROM 1991-1995?

Job Creation by Firm Size, 1991-1995 (Thousands)

| Firm Size (# of employees) | 1-4 | 5-19 | 20-99 | 100-499 | < 500 | 500+ |
|----------------------------|-------|-------|-------|---------|--------|--------|
| Number of Jobs Created | 3,843 | 3,446 | 2,546 | 1,011 | 10,546 | -3,182 |

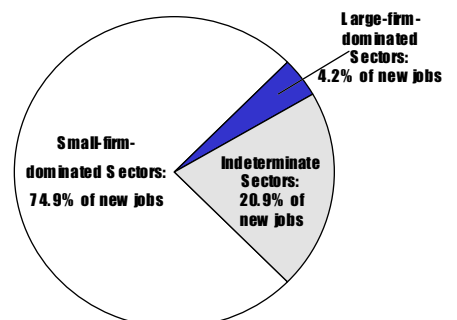
Source: Cognetics, Inc., Cambridge, Mass.

JOB GROWTH BY FIRM SIZE AND INDUSTRY, 1991-1995 (% Change)

| Industry | Firm Size (# of Employees) | |
|--|----------------------------|-------|
| | 1-99 | 100+ |
| Manufacturing | 9.9% | -2.4% |
| Wholesale and Retail Trade | 3.9% | 0.2% |
| Finance, Insurance, and Real Estate | 3.0% | -2.2% |
| Services | 7.2% | 0.8% |
| All Other Sectors (Including Mining, Construction, Transportation) | 4.4% | -3.2% |

Source: Cognetics, Inc., Cambridge, Mass.

WHAT SIZE FIRMS CREATED NEW JOBS IN 1995?



Alameda Corridor Continued from page 1

ity jobs for Angelenos, and it will secure Southern California's place as the country's international trade hub."

"This is recognition of the growing importance of Pacific Rim trade to the nation's and southern California's economy," Mayor O'Neill said. "It is a significant step forward in moving Long Beach from a military-based economy to one focused on international trade and transportation."

In addition, \$1.8 million in federal funds will be provided to six cities in the Los Angeles area that will help the communities manage traffic flow more efficiently during the project construction. The discretionary funds from the Department of Transportation will be distributed among the cities of Vernon, Huntington Park, South Gate, Lynwood, Compton and Carson.

The Alameda Corridor project consolidates 90 miles of rail operations into a single, 20-mile-long, high-capacity facility that will provide direct rail access to the Ports of Los Angeles and Long Beach in San Pedro Bay from the rail yards in downtown Los Angeles. The project eliminates 200 at-grade rail crossings and widens Alameda Street, the road that runs parallel

Improving the efficiency of rail operations along the Alameda Corridor increases the feasibility of adding more on-dock and near-dock rail facilities.

Loading and unloading containers between cargo ships and double stack trains eliminates the need to transfer boxes from trucks to rail and speeds delivery of goods to international destinations.



to the route. As a result, the project will greatly improve the efficiency and the safety of rail operations that link the ports to destinations throughout North America. The route also will enhance local traffic circulation and improve the quality of life in Los Angeles and the surrounding communities.



This state-of-the-art transportation facility will be capable of moving 100 trains each day, many of them approaching two miles in length.

The ports of Los Angeles and Long Beach today handle one-fourth of all U.S. waterborne international trade, primarily with Pacific Rim countries. Their \$116 billion in annual trade with the United States is projected to increase to more than \$250 billion by the year 2010, generating an estimated 700,000 new jobs in the southern California region. Nationwide, 2.5 million jobs are linked to trade through the two ports, a figure that is expected to grow to 5.7 million jobs by 2010. The Alameda Corridor project itself will create about 10,000 local, construction-related jobs.

USDOT's Federal Highway Administration and Federal Railroad Administration completed an environmental review of the project in May 1996. In addition to the \$400 million loan, the project will be financed with \$400 million from the Ports of Los Angeles and Long Beach, \$700 million from project revenue bonds, and \$350 million from local and state sources. The project is expected to be completed in the year 2001.

Small & Minority Business-Related Web Sites

*There is a wealth of information available to small and minority businesses on the World Wide Web.
These sites are just a few that can help lead to further information.
Look for more sites in issues to come.*

Minority Business Development Agency

www.doc.gov/agencies/mbda/index.html

United States Small Business Administration Office of Minority Enterprise Development (MED)

www.sbaonline.sba.gov/MED/

Minority Business Entrepreneur (MBE) magazine

www.mbemag.com

GovCon, Government Contractor Resource Center

www.govcon.com

Set-Aside Alert Magazine

www.pasha.com/sta/sta.htm

Hispanic Small Business

www.eee.org/com/La_Comunidad/Business/English/business.htm

Asian-American Business Information Network

www.aabin.com/

Asian Business Association

www.asianbiz.com/

African-American Business (links to African-American business-related sites)

www.aawc.com/aab.html

African American Business Link

www.datacor.com/~aabl

Big Emerging Markets

(information for those new to international trade)

www.stat-usa.gov/bems/newtoex.html

Government Information Xchange Small and Minority Business Information (links to lots of govt. small business information)

www.info.gov/Info/html/small_business.htm

Minority Telecommunications Development Program

www.ntia.doc.gov/opadhome/mtdpweb/outline.htm

Black Data Processing Associates

www.bdpa.org/

Federal Acquisition Jumpstation List of federal contract opportunities

<http://procure.msfc.nasa.gov/fedproc/home.html>

Web addresses of Federal Offices of Small and Disadvantaged Business Utilization

(Small Business Administration Gopher Menu)
<http://www.sba.gov/gopher/Minority-Small-Business/osdbu.txt>

EPA Active Contracts Solicitation

<http://www.epa.gov/oam>

U.S. Department of the Treasury Office of Small and Disadvantaged Business Utilization (OSDBU)

www.ustreas.gov/treasury/bureaus/sba/sba.html

U.S. Department of Agriculture OSDBU

www.usda.gov/da/procure.html

U.S. Department of Defense OSDBU

www.acq.osd.mil

U.S. Department of Education OSDBU

gcs.ed.gov/Coninfo.htm

U.S. Department of Energy OSDBU

www.doe.gov/html/procure/pr.html

U.S. Environmental Protection Agency OSDBU

www.epa.gov/epahome/smallbus.htm

U.S. General Services Administration OSDBU

www.gsa.gov/pubs/dbgsa/dbgsa.htm

U.S. Air Force OSDBU

www.safsb.hq.af.mil

U.S. Army OSDBU

www.dtic.mil/amc/smlbus/indexsb.html

February 1997

Dear Readers:

We are conducting a quick, simple survey to determine the best means to distribute the The Transportation Link to you and the most important issues that affect you, our customer.

Please take a few seconds to fill out this survey and drop it in the mail. Please include your company name in the return-address area on the back of the card. We are seeking your input, and any ideas you provide will be strongly considered--after all, it is your newsletter!

Thank you.

Robert Thornett

Editor

The Transportation Link

The Transportation Link Quick Reader Input Survey

After filling out, just tear off and drop in the mail.

We are considering new forms of distribution for the The Transportation Link as well as new ideas for the newsletter's content. Please take a few seconds to mark your responses to these questions, tear off and drop in the mail.

1. Do you wish to continue receiving The Transportation Link in paper form? (circle) Yes No

If "no," please write your address at the bottom of this card and we will remove you from our mailing list.

2. Would you like to receive an e-mail version of The Transportation Link? (circle) Yes No e-mail address _____

3. Have you read the Internet version of The Transportation Link on the OSDBU web page? (circle) Yes No

4. Which is the best medium for you to receive The Transportation Link? (circle) Mail Website e-mail

5. Which part(s) of The Transportation Link are *most valuable* to you? (check as many as are applicable)

_____ Contract Opportunities

_____ Announcements of DOT Grant/Funding Awards

_____ Success Stories/Profiles of Other Small Businesses

_____ Calendar of Events

_____ From the Desk of the Director

_____ General DOT news updates

_____ Other: _____

7. Is there any information you would like to see more of in The Transportation Link?

8. Is there any information you would like to see less of in The Transportation Link?

Address: _____

Attention Small Businesses:

The OSDBU Website has undergone a major overhaul.

The new web site now provides extensive information beyond the scope of the previous site, including up-to-date versions of The Transportation Link in text and Adobe Acrobat PDF format.

Check it out at

[http://osdbuweb/
dot.gov](http://osdbuweb.dot.gov)



Follow the Money

In this new column *The Transportation Link* will list the grants and funding announced by DOT in an effort to help DBE's locate contracting and subcontracting opportunities.

DOT Awards \$1.2 Million to Sonoma County, CA for Park-and-Ride Lots

On February 5 U.S. Secretary of Transportation Federico Peña announced a Federal Transit Administration (FTA) grant of \$1.2 million to Sonoma County, California for the construction of four park- and-ride lots along U.S. Highway 101 in the cities of Petaluma, Healdsburg, Cotati and Windsor.

The park-and-ride lots will be served by several fixed-route transit operators including Sonoma County Transit, Golden Gate Transit, Petaluma Transit and Healdsburg Transit.

FHWA Gives Maryland \$1.5 Million to Repair Highways Damaged During Tropical Storm Fran

On February 5 Federal Highway Administrator Rodney E. Slater awarded \$1.5 million in Emergency Relief (ER) funds to Maryland to repair federal-aid highways damaged during Tropical Storm Fran.

The ER funds announced today were provided in response to the state's request for federal assistance to fund repair work on federal-aid highways in Allegheny county. The roads were damaged from heavy rains and flooding last September.

The money will help reimburse the state for emergency work already completed and provide funding for other necessary repairs.

DOT Presents \$10.4 Million For Travel Information System In New York-New Jersey-Connecticut Metropolitan Area

U.S. Deputy Secretary of Transportation Mortimer L. Downey today presented \$10.4 million for a regional travel information system that will save time and reduce traffic congestion for drivers and transit users in New York, New Jersey, and Connecticut.

Commuters, truckers, and other travelers will be able to call a single number free of charge to get real-time traffic and transit information. They can then take different routes, leave at another time, or use alternate forms of transportation to avoid delays.

For a fee, travelers also will be able to register personalized trip plans and be automatically notified of delays. The call-in telephone system is expected to be operational by the end of 1997, and the personalized notification system by mid-1998.

Transportation Link is Available in 4 Forms:

- 1) Print
- 2) ASCII Text on the web
- 3) Adobe Acrobat PDF on the web
- 4) Fax-on-Demand

If you would like to be removed from the print mailing list or if you have any suggestions for electronic distribution of the Link, drop a note to Base Technologies at the address listed on the back of this issue.

Contract Opportunities

Following is a sample of the 8(a) set-aside contract opportunities offered published in the FY 1997 DOT Procurement Forecast. To download or receive the entire Procurement Forecast of any of DOT's modes (FAA, FHWA, Coast Guard, etc.), go to <http://osdbuweb.dot.gov/procure.htm> or call 1-800-532-1169.

Maritime Administration Maintenance and Repairs to RRF Vessels

Central Region Procurement Office
Point of Contact: Bruce Lohfink
Phone: (504) 589-6915
Sequence Number: 93-012-12
RFP Release (QTR/YR): 3/97
Anticipated Award (QTR/YR): 3/97
Estimated Value Range: \$5,000,000 to \$9,999,999
Anticipated Location: New Orleans, LA 70130-0000

Coast Guard Technical Support

Maintenance and Logistics Command Pacific, Finance (fcp)
Point of Contact: Ray Gallant
Phone: (510) 437-3732
Sequence Number: 04-97Tech. Support
RFP Release (QTR/YR): 2/97
Anticipated Award (QTR/YR): 3/97
Estimated Value Range: \$2,000,000 to \$2,999,999
Anticipated Location: Alameda, CA 94501-5100
Anticipated Competition: 8(a) Non Competitive
Anticipated Solicitation: Negotiation
Anticipated Set Aside: 8(a)

There are many more opportunities published in the Procurement Forecasts. They span a vast variety of fields ranging from construction and janitorial services to aircraft repair and data management.

from the desk of
the Director



Luz Araoz Hopewell,
Director of the Office of
Small and Disadvan-
taged Business Utili-
zation

This issue of the Link is a very important one. We are including a survey as an instrument to gauge whether our readers would prefer to receive this newsletter in print, via the internet, or via e-mail.

OSDBU hopes to streamline its mailing list for the The Transportation Link. All registered participants in the OSDBU program automatically receive a subscription to The Transportation Link. However, with more and more subscribers gaining access to the Internet, we projected that some might wish to receive the newsletter by email or via our website.

If you would prefer an e-mail version of the newsletter, now is the time to let us know. Also, if you no longer wish to receive the printed version by regular mail, please mark the appropriate box on the survey. Thank you.

CALENDAR OF EVENTS OF INTEREST TO M/WBES
FEBRUARY/MARCH/APRIL 1997

| Date | Event | Location | Contact |
|----------------|--|-----------------|--|
| March 9-12 | APTA Legislative Conference Sponsored by the American Public Transit Association | Washington, DC | (202) 898-4108 |
| March 17-18 | Winning Government Contracts George Mason U. Office of Prof. Training & Dev. | Herndon, VA | (703) 733-2800 |
| March 19 | Financial Analysis I: Workshop for Prospective Entrepreneurs / Small Business Owners Women's Business Development Center | Chicago, IL | (312) 853-3477 |
| March 19-21 | 5th Black Entrepreneurship in America Conference Sponsored by Dow Jones & Company, The Wall Street Journal and OUR WORLD NEWS | Baltimore, MD | Donna Bradley fax (212) 597-5990 dbradley@wsj.dowjones.com |
| March 24-28 | Superfund Hazardous Waste Management Training Sponsored by the NAMC | Minneapolis, MN | (202) 347-8259 |
| April 1 | Miami Transportation Marketplace Sponsored by USDOT | Miami FL | Nelson Quiñones (800) 522-6623 |
| April 22 | 7th Annual Small Business Networking Event Sponsored by the University of Southern California, Small Business Development Office | Los Angeles, CA | (213) 740-9783 |
| April 23-25 | Minority Marketplace '97 Sponsored by Mid South Minority Business Council | Memphis, TN | (901) 678-2388 |
| April 25-26 | Managing Success: A Workshop for Growing Minority Owned Businesses Sponsored by the Amos Tuck School of Business | Baltimore, MD | (603) 646-3740 |
| April 25-27 | 9th Annual Los Angeles Black Business Expo and Trade Show Sponsored by United Health Plan | Los Angeles, CA | (213) 242-6900 |
| April 28-May 1 | National Center For American Indian Enterprise Development: Reservation Economic Summit | Phoenix, AZ | (602) 545-1298 |

Want more information?

Visit the new Transportation Link page on the World Wide Web!

<http://www.osdbuweb.dot.gov>

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